

Market Specials Fall 2012

Imelda Austin 824 AEROSOL <i>Free shipping on order written at show; Open stock program and wide width on select styles.</i>	Grant Dahl 608 OLD FRIEND <i>Net never dating</i> KENETREK <i>Preseason discounts</i> EASTLAND <i>Preseason discounts</i> HYPARD <i>Preseason discounts</i>	Melissa Dodge cont. 228 TUFFO <i>10% discount on orders greater than \$250</i> WALL CANDY ARTS <i>Free Freight on orders of 12 units or more</i> ZOE B ORGANIC <i>10% off with minimum order of \$200</i>
Laura Bedell 208 WALLAROO HATS <i>Free shipping on show orders</i> WINKS <i>Free shipping on orders over \$250</i> INDIGO JEWELRY <i>N60 with approval - show orders</i>	Carrie DelCurto EB 7-8 ECHO <i>10% discount on cold weather orders placed at show</i> LEADERS IN LEATHER <i>Free shipping \$500+ orders left at show</i> MAYAN CREATION <i>Free shipping on orders left at show</i> DIANA ACUESTA <i>Free shipping on orders left at show</i>	Denny Eckstein 804 ROSS HOMMERSON <i>10% discount on selected fall styles</i> WALKING CRADLES <i>10% discount on selected fall styles</i> ELITES <i>10% discount on selected fall styles</i>
Richard Behrens 400 FLORSHEIM SHOES <i>2.50 a pair discount for new fall '12 shoes</i> <i>24 pair - 60 days</i>	Melissa Dodge 228 BABY BANZ <i>15% off orders place at the show</i> BASIC CONNECTION <i>10% off orders of \$100</i> BUMKINS <i>Free freight on orders of \$250. New lower prices.</i> CHILD TO CHERISH <i>Hand Painted Pigs ship free or free freight on \$750. 5% freight cap on \$500 10% cap on \$250</i> COCALO <i>5% off Natures Purest order of \$250+ and Perfect Bum</i> DR. BLOOM CHEWABLE JEWELS <i>20 necklaces for \$120 a \$50 savings. 20% off other item order by 2/1 for delivery in March</i> EARTH FRIENDLY/ MAYA ORGANICS <i>Free Freight Fresh Baby LLC 10% off orders written at show</i> HEIDI KIDS <i>Free shipping on minimum orders of \$250 + OR . No minimum orders (but with regular US based shipping fee)</i> HUGGALUGS <i>Free Shipping</i> JAZZY TOES <i>10% off orders of \$150 or more</i> KIDCO INC. <i>All BabySteps, New PeaPods (P104 & P205) and Go-Pods less 5%</i> kidSTYLE <i>Amikins Starter Collection 10% off. Elements Starter 10% off</i> LAMBY <i>Free shipping</i> L'OVED BABY <i>1/1-1/20 12% off. After the 20th Free freight on \$150 +</i> MOMMA GOOSE BABY CARE <i>\$15 off + free shipping assorted necklace package of 2 dozen (24) baby necklaces (total \$189).10% off all baby "chip" style necklaces Natursutten 10% off with min. order of \$200</i> NOO WEAR <i>Free Shipping</i> NORTH AMERICAN BEAR CO. <i>Take advantage of the BEAR Vantage program</i> OH PLAH <i>10% discount on orders \$150 or more, and 20% off orders of \$300 +</i> PBnJ <i>Free shipping or 5% off on all orders of \$200 or more.</i> PRINCE LIONHEART <i>5% off on \$500+ order,10% off on \$1000+ order</i> SATSUMA <i>Free Freight</i> SMITTEN <i>Free Freight</i>	Julie Elas EB 15-16 CARDUCCI/CAROL ROSE/EFFECI <i>20% off line price</i> CLAUDIA RICHARDS/PANITTI <i>20% off line price</i>
Ed Boehl 200 OSGOODE MARLEY <i>5% on order written at show</i>	Chris Carpenter 407-408-409 ERIC MICHAEL/LA PLUME/WORISHOFER <i>Extended dating</i> FIDJI/CHOCOLATE/HISPANITAS <i>Discounts & dating program</i> CLOUD NINE SHEEPSKIN <i>Discounts & dating program</i>	JoAnn Farese 225 SUSTAINABLE KIDS <i>15% off selected groups</i> CROCS APPAREL <i>Discounts on spring and summer</i>
Korey Buzzell 614 1803 Footwear <i>Net 60 days dating & free freight on all orders of 36+ pairs that are written at show</i>	Richard Cardall 413 NEIL M FOOTWEAR <i>5% 60 days for orders left at show</i>	Jim Fink 607 THE CLARKS COMPANIES <i>Incentive pricing / dating / marketing</i>
Helene Cohen 221 NATURAL WONDIES ORGANICS <i>Free shipping on orders placed at show</i> HAPPY MERMAID <i>10% off orders placed at show</i> SOZO <i>Free shipping on orders of \$500 written at show</i> SOMETHING GOOD <i>Free shipping on orders placed at show</i>	John J Gilbert 310 A2 - ECOLIFE / YARN WITH MORAL FIBER <i>10% discount on orders left at show</i>	Sandi K Goett 308-309 MARUCA <i>Free shipping on orders \$400 or more</i> SHIRALEAN <i>Free freight on order over \$250</i> TERESA PELEEN <i>Free shipping & insurance</i> SARASWATI <i>Free shipping on order of \$400 or more</i>
Alan Costley 600 LA CANADIENNE <i>Dating available on orders 50 pairs or more</i>	Margaret Crawford 215 HAIKU BY SHARON EISENHauer INC <i>Place a \$750 order at show and receive 6 bonus pouches (retail value \$25) + applicable volume discount</i>	Kate Gordillo 622 FRANCO SARTO <i>Net 90 dating all items</i>
Susie Cunningham 227 COUNTRY KIDS LEGWEAR <i>Free shipping on orders over \$300</i> JEFFERIES SOCKS <i>Free shipping on orders over \$300</i> NO SLIPPY HAIR CLIPPY <i>Free shipping on orders over \$250</i>	Denise Currier 300 BLUE CANOE <i>Free shipping with orders at show</i>	Steven Greenfield 209 MORNING FLOWER OPALS <i>10% discount with credit card</i>
	Jeff Gutmann 618 DUCKHEAD FOOTWEAR <i>\$2 off per pair Ladies Branded Footwear</i> CORKYS FOOTWEAR <i>\$1 off per pair</i>	Christine Harris 625 SOFT WALK <i>5% off - Net 60</i>
	Kelly Holliman EB 33-34-35 TOKYO BAY WATCHES <i>Free shipping on show orders over \$300</i>	Judy Johnson EB 11 HATLEY <i>Booking spring = free freight</i>

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Richard Kaufman 527 RED WING SHOES <i>48 pair net 90 days & free freight</i>	Gordon Noble 602 RIEKER ANTI STRESS <i>54 pair = 3%/60 108 pair = 5%/90</i>	Mary Taft Johnson 315 KIAL <i>Free shipping for fall orders left at market</i>
George Kirkpatrick 523 SILVANIA <i>Free shipping</i>	Brad & Lynn Olander 202 MERIDIAN JEWELRY & DESIGN <i>Free shipping</i>	Gary Tierney 609 P.W. MINOR <i>Dating w/discount & free freight on show orders</i>
Todd London 811 NURSEMATES <i>Free freight on all opening orders</i> PRO STEP <i>Free freight on all opening orders</i>	Bob Parrish 224 PEACEABLE KINGDOM <i>Free freight special</i>	Robyn Vilhelmsen 211 FOXY <i>Free shipping with order</i> GO EAST (FOOTLESS LEGGINGS) <i>Free leg display w/P.O. of 24 leggings</i> TOMAS <i>Extended terms w/new display order</i> ORIGIN <i>Free shipping with minimum order</i>
Kristy Lunde 507-508 ALLY ROSE TOPPERS <i>Free shipping</i> HOLYWOOD FASHION SECRETS <i>TBA at show!</i> ARIANNE <i>Discount pricing on certain panty basics</i>	Barry Pollock RB 3 26 INTERNATIONAL <i>Fall 2012 outerwear</i>	Sunny Waggoner 520 KOWGIRL KOOL <i>Low opening order - \$300 opening</i>
Jennifer Lyon 421 SPRING STEP & SPRING STEP PROFESSIONAL <i>5% plus extra dating</i> FLY FLOT <i>5% plus extra dating</i> AZURA <i>5% plus extra dating</i> PATRIZIA <i>5% plus extra dating</i>	RICHARD QUIMING 415 CHUNG SHI <i>Orders \$1500 and up receive 20% off</i>	Ute Wegmann 313 LAUER GLOVES & SCARVES <i>Early bird pricing</i>
Paul McRoberts RB 20-21 DISNEY CONNECTIONS <i>PJ's \$6</i> GARMENT CITY <i>40-60% off wholesale</i> GOERGE VINE <i>40-60% off wholesale</i> WEST BY SOUTHWEST <i>40-60% off wholesale</i>	Hillary Richards 825 SOFFT <i>\$2 off per pair, additional 30 days dating</i> SOFTSPOTS <i>\$2 off per pair, additional 30 days dating</i>	Fred & Betty Wells 502-503 CASUAL MOMENTS Robes, Spring Robes, \$18 each, 6pc minimum. AMERICLO 6911 & 6811 lace thong special, market incentive price \$4.50 each. JONANO ECO BAMBOO CLOTHING 25% collection discount for market orders.
Jim Mohatt 603 ARCOPELICO <i>5% 60 days at show</i>	Jon Schmitt 403 HAFLINGER <i>Discount or dating w/Fall order</i>	Carly Wilder 513 TERI LINGERIE <i>Free shipping for new customers</i>
Valerie Mortimer 720 ROCKET DOG <i>Soundoff western bootie \$25.90 line price - 22.90 offered for NWM (shipping 6/15-9/30)</i>	Gabriela Shultz 307 LOCO LINDO <i>30% off promo prints</i>	Candice Williams/Ashley Bettanin 620 FITFLOP <i>Preseason discount - orders before April 15</i>
Jay Moss 822 BASS <i>\$2 off per pair</i>	David Snyder 410 EARTH/EARTHIES/KELSO EARTH SHOE <i>Up to 6% off & net 75 dating with free shipping</i>	Garry Willis 703 BERKEMANN <i>Free shipping, show discounts</i> SOLIDUS <i>Free shipping, show discounts</i>
Marsha Mosser 411 KENNETH COLE REACTION <i>5% discount all boots</i>	Heather Sullivan 514 GYPSEY JUNKIES <i>Free shipping over \$500</i> RENDEZVOUS SOY <i>Free private label upgrade</i>	
	Tom Swenson 806 SANITA CLOGS <i>Dating & discounts</i> EL NATURALISTA <i>Dating & discounts</i> BUNDSTONE <i>Dating & discounts</i> ZIPZ TBA	
	Mary Jane Thomas EB 12-13 RIDER SPORT SANDALS <i>5% written at show</i> RAGG KIDS <i>5% written at show</i> FOAM TREAD SLIPPERS <i>5% written at show</i>	